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2001 2000

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1996 1995

1994

Minnesota

Missouri

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South Dakota

Who We Are

2009

"US" indicates the National PMI numbers announced by the NAPM

"MA" indicates the overall index for the Mid-American region

Index greater than 50.0% indicates expansion

November 2009

| Index | US | MA | Kansas |
|--------------------|------|------|--------|
| Overall | 53.6 | 47.5 | 42.1 |
| New Orders | 60.3 | 47.3 | 44.7 |
| Production | 59.9 | 46.7 | 42.5 |
| Delivery Lead Time | 55.7 | 53.9 | 41.1 |
| Employment | 50.8 | 46.1 | 47.4 |
| Inventories | 41.3 | 43.6 | 40.9 |
| Prices | 55.0 | 68.0 | 75.0 |
| Confidence | N/A | 61.1 | 25.0 |

October 2009

| Index | US | MA | Kansas |
|------------|------|------|--------|
| Overall | 55.7 | 51.8 | 50.0 |
| New Orders | 58.5 | 53.6 | 52.0 |

Links MID-AMERICAN MONEY



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CONTACT INFORMATION

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| Production | 63.3 | 53.5 | 60.1 |
|--------------------|------|------|------|
| Delivery Lead Time | 56.9 | 57.9 | 48.9 |
| Employment | 53.1 | 50.0 | 57.3 |
| Inventories | 46.9 | 44.4 | 44.3 |
| Prices | 65.0 | 68.9 | 75.0 |
| Confidence | N/A | 65.4 | 66.7 |

September 2009

| Index | US | MA | Kansas |
|--------------------|------|------|--------|
| Overall | 52.6 | 56.2 | 50.0 |
| New Orders | 60.8 | 64.5 | 54.0 |
| Production | 55.7 | 66.0 | 53.5 |
| Delivery Lead Time | 58.0 | 54.8 | 64.5 |
| Employment | 46.2 | 52.1 | 39.4 |
| Inventories | 42.5 | 43.5 | 38.5 |
| Prices | 63.5 | 68.1 | 50.0 |
| Confidence | N/A | 73.4 | 87.5 |

August 2009

| Index | US | MA | Kansas |
|--------------------|------|------|--------|
| Overall | 52.9 | 48.4 | 41.0 |
| New Orders | 64.9 | 50.0 | 30.0 |
| Production | 61.9 | 53.0 | 30.2 |
| Delivery Lead Time | 57.1 | 54.9 | 75.0 |
| Employment | 46.4 | 44.2 | 29.9 |
| Inventories | 34.4 | 39.8 | 40.0 |
| Prices | 65.0 | 66.9 | 80.0 |
| Confidence | N/A | 63.1 | 40.0 |

| Index | US | MA | Kansas |
|--------------------|------|------|--------|
| Overall | 48.9 | 51.7 | 37.3 |
| New Orders | 55.3 | 58.3 | 36.2 |
| Production | 57.9 | 58.7 | 34.1 |
| Delivery Lead Time | 52.0 | 53.0 | 49.7 |
| Employment | 45.6 | 43.0 | 27.6 |
| Inventories | 33.5 | 45.5 | 39.1 |
| Prices | 55.0 | 61.5 | 62.5 |
| Confidence | N/A | 62.8 | 25.0 |

July 2009

June 2009

| Index | US | MA | Kansas |
|--------------------|------|------|--------|
| Overall | 44.8 | 49.3 | 29.7 |
| New Orders | 49.2 | 53.4 | 22.4 |
| Production | 52.5 | 54.0 | 18.2 |
| Delivery Lead Time | 50.6 | 51.0 | 49.5 |
| Employment | 40.7 | 41.4 | 30.2 |
| Inventories | 30.8 | 46.6 | 28.1 |
| Prices | 50.0 | 52.5 | 62.5 |
| Confidence | N/A | 67.7 | 50.0 |

May 2009

| Index | US | MA | Kansas |
|--------------------|------|------|--------|
| Overall | 42.8 | 46.6 | 30.2 |
| New Orders | 51.1 | 55.1 | 32.3 |
| Production | 46.0 | 51.0 | 24.0 |
| Delivery Lead Time | 49.8 | 46.8 | 36.5 |
| Employment | 34.3 | 40.5 | 27.1 |

| Inventories | 32.9 | 39.3 | 31.2 |
|-------------|------|------|------|
| Prices | 43.5 | 39.3 | 37.5 |
| Confidence | N/A | 65.9 | 25.0 |

April 2009

| Index | US | MA | Kansas |
|--------------------|------|------|--------|
| Overall | 40.1 | 42.7 | 30.9 |
| New Orders | 47.2 | 43.0 | 27.1 |
| Production | 40.4 | 42.8 | 22.9 |
| Delivery Lead Time | 44.9 | 50.0 | 35.4 |
| Employment | 34.4 | 41.4 | 29.2 |
| Inventories | 33.6 | 36.2 | 37.5 |
| Prices | 32.0 | 34.2 | 25.0 |
| Confidence | N/A | 61.4 | 62.5 |

March 2009

| Index | US | MA | Kansas |
|--------------------|------|------|--------|
| Overall | 36.3 | 39.7 | 35.9 |
| New Orders | 41.2 | 40.7 | 25.0 |
| Production | 36.4 | 39.9 | 37.5 |
| Delivery Lead Time | 43.6 | 44.3 | 37.1 |
| Employment | 28.1 | 34.0 | 34.9 |
| Inventories | 32.2 | 39.7 | 47.9 |
| Prices | 31.0 | 41.1 | 16.7 |
| Confidence | N/A | 58.5 | 83.4 |

February 2009

| Index | US | MA | Kansas |
|---------|------|------|--------|
| Overall | 35.8 | 34.6 | 38.4 |

| New Orders | 33.1 | 30.7 | 33.3 |
|--------------------|------|------|------|
| Production | 36.3 | 30.2 | 41.7 |
| Delivery Lead Time | 46.7 | 48.4 | 40.9 |
| Employment | 26.1 | 33.1 | 36.4 |
| Inventories | 37.0 | 39.9 | 45.8 |
| Prices | 29.0 | 37.7 | 29.2 |
| Confidence | N/A | 31.5 | 40.9 |

January 2009

| Index | US | MA | Kansas |
|--------------------|------|------|--------|
| Overall | 35.6 | 33.5 | 39.6 |
| New Orders | 33.2 | 28.6 | 36.4 |
| Production | 32.1 | 32.8 | 40.9 |
| Delivery Lead Time | 45.3 | 47.2 | 50.0 |
| Employment | 29.9 | 29.0 | 30.0 |
| Inventories | 37.5 | 38.7 | 50.0 |
| Prices | 29.0 | 34.1 | 18.2 |
| Confidence | N/A | 23.6 | 30.0 |

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